

October 7, 2024

Preliminary Monthly Report for September 2024

Money Partners Group released the following data for consolidated performance in September 2024 today. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

Period	FYE March 2024											
	2023									2024		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	503	502	431	395	460	449	519	440	525	480	419	497
Foreign exchange trading volume (Currency in millions)	72,285	85,026	102,447	105,809	95,174	78,390	80,247	89,832	99,180	98,970	84,544	83,817
Customer accounts (Accounts)	360,441	361,481	362,428	363,570	364,294	364,914	365,857	366,704	367,482	368,432	369,293	370,506
Foreign exchange margin deposits (Million yen)	52,386	52,333	49,506	48,976	48,796	49,372	48,928	48,519	46,681	46,442	45,991	45,178
General customers	50,017	50,108	47,361	46,860	46,668	47,166	47,240	46,875	45,007	44,821	44,433	43,962
Financial companies (B-to-B)	2,368	2,224	2,144	2,116	2,127	2,206	1,687	1,643	1,673	1,621	1,557	1,215
Manepa Card accounts (Accounts)	154,562	154,386	154,304	154,276	154,275	154,273						

Period	FYE March 2025											
	2024									2025		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	556	454	473	530	478	513						
Foreign exchange trading volume (Currency in millions)	90,594	105,687	124,056	155,206	171,494	156,027						
Customer accounts (Accounts)	371,199	372,637	373,783	375,227	376,621	377,925						
Foreign exchange margin deposits (Million yen)	43,640	42,885	42,839	41,853	40,403	40,155						
General customers	42,611	41,887	41,818	40,926	39,603	39,361						
Financial companies (B-to-B)	1,029	998	1,021	926	800	793						

- (Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency, using base currency units. Trading volume has not been converted into yen.
2. The number of customer accounts and foreign exchange margin deposits are end-of-month figures.
3. Money Partners started contract-for-difference (CFD-metals) trading in August 2011. Margin deposits, trading volume (currency units converted to USD) and trading revenues in CFD-metals are included in foreign exchange margin deposits, foreign exchange trading volume, and operating revenues, respectively.
4. Foreign exchange margin deposits are presented separately for transactions from general customers and from financial institutions that are B-to-B customers.
5. From March 2022, crypto asset contract-for-difference (CFD) trading (margin deposits and trading volume (trading value converted to USD) in CFD transactions) are included in foreign exchange margin deposits and foreign exchange trading volume, respectively.
6. The Manepa Card business (funds transfer business) terminated services on September 29, 2023.

<Overview of September>

The U.S. dollar (USD) continues to weaken against the Japanese yen under market expectations of lower U.S. interest rates, after reaching the upper 161-yen range on July 3, the strongest dollar and weakest yen in forex market trading since December 1986. The USD began trading in the lower 146-yen range in September and temporarily reached a monthly high in the lower 147-yen range on September 3, after which it temporarily fell to the mid 139-yen range (monthly low) on September 16 due to heightened expectations of a substantial interest rate cut at the U.S. Federal Open Market Committee (FOMC) meeting. The USD subsequently advanced and retreated, temporarily rebounding to the mid 142-yen range on a greater-than-expected increase in August U.S. Retail Sales on September 17, then falling to the mid 140-yen range immediately following the announcement of a 0.5% interest rate cut by the FOMC on September 18. The Liberal Democratic Party presidential election on September 27 led to wild fluctuation in the exchange rate. Dollar-buying ensued on news that Sanae Takaichi had the advantage in the first round of voting, and the USD temporarily reached the mid 146-yen range. However, when Shigeru Ishiba then won the final round of voting, traders began to unwind their positions and the USD plummeted to the lower 142-yen range, ending the month in the mid 143-yen range.

The daily average price range for the USD/JPY was 1.916 yen (compared to 2.156 yen in August), decreasing from August.

Amid these conditions, the Money Partners Group continued its campaign introduced on October 2, 2023 on the Partners FX nano platform (hereafter “nano”), offering a zero spread (0.0 yen, same bid and ask price) on orders up to our specified volume for the five currency pairs of USD/JPY, EUR/JPY, AUD/JPY, GBP/JPY, and Mexican peso (MXN)/JPY, and we are continuing the campaign substantially expanding the order volume from 10,000 to 50,000 currency units for each transaction in the USD/JPY.

On Partners FX (hereafter, “PFX”), we expanded the timespan during which we offer a spread of 0.002 yen on the USD/JPY currency pair to a 20-hour timespan (from 8:00 a.m. to 4:00 a.m. on the next day) and were conducting a spread campaign offering the narrowest spreads in the industry in a total of 18 currency pairs, including main currency pairs other than the USD/JPY, during Golden Manepa Time (from 5:00 p.m. to 3:00 a.m. on the next day). However, we standardized the campaign spreads on our 10 main currency pairs, including the EUR/JPY and the AUD/JPY, from April 15 onward, with the campaign spreads for the remaining eight main currency pairs being standardized from June 21 onward.

This standardization in the campaign spread for 18 currency pairs, including our main currency pairs, was also applied on nano from June 21 onward*.

* We standardized the spread for the USD/JPY currency pair on nano (for Band 2 transaction volume) at 0.001 yen from 8:00 a.m. to 4:00 a.m. on the next day, beginning on July 1.

On September 9, we launched a campaign on PFX expanding the timespan during which we offer a spread of 0.002 yen for the USD/JPY currency pair to 21 hours, from 8:00 a.m. to 5:00 a.m. on the next day.

As described above, the Money Partners Group currently offers the narrowest spreads in the industry on our main currency pairs, under our declaration of an “all-out effort on spreads.” We will continue our efforts to provide an environment that makes it easy for customers to trade.

From May 27 onward, we have also continued our campaign substantially increasing swap points for a maximum of one month on new long position contracts for five currency pairs, including the TRY/JPY, MXN/JPY and AUD/JPY during the campaign period, in addition to various other campaigns we are currently offering.

The above factors resulted in a 9% decrease in foreign exchange trading volume from August to 156.0

billion currency units. Operating revenues were 513 million yen, a 7% increase from August. This increase came from an increase in net trading income, despite a decrease in system-related sales. Foreign exchange margin deposits fell for both general customers and financial companies, decreasing by 248 million yen from August to 40,155 million yen overall.

On September 20, 2024, we announced an interim dividend forecast of 5.00 yen per share for the first half of fiscal year ending March 31, 2025. We revised our dividend policy at the Board of Directors meeting held on March 15, 2023 and decided to raise the target for the dividend payout ratio from 30% to 50% of net income attributable to owners of parent. The current dividend forecast is based on the revised higher target for the dividend payout ratio. We intend to make the official decision on the interim dividend at the Board of Directors meeting scheduled in late October of this year.

Money Partners Group submitted an application selecting the TSE Standard Market on September 15, 2023 and switched from the Prime Market to the Standard Market on October 20. Despite the selection request, the numerical targets set in the plan to meet criteria for maintaining listing on the Prime Market were deferred. We will continue to implement various measures aimed at achieving the plan, revise our targets and measures as appropriate, and strive to further enhance corporate value to grow Money Partners Group into a company that meets the new listing standards for the Prime Market.

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.